

Message Text

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PAGE 01 BONN 13057 171802Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----060111 181227Z /45

R 171751Z JUL 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0349
AMCONSUL DUSSELDORF
AMCONSUL HAMBURG
AMCONSUL MUNICH

UNCLAS BONN 13057

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - NATIONAL CAPACITOR SUPPLY CO.,
GARDEN GROVE, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

EDV SERVICE BARKE
POHLENWEG 1
D-4156 WILlich 3
CONTACT: HERR BARKE
PHONE: 02154-7982
COMMENT: FIRM ESTABLISHED 1973. EMPLOYS 3, ANNUAL SALES
DM 600,000. FINANCIAL REF: STADTSPARKASSE, 4156 WILlich.
BARKE HAS EXPRESSED INTEREST IN AGENCY OF US FIRM.
SELLS SIMILAR EQUIPMENT TO CUSTOMERS AS OUT-
LINED IN ADS (NO. 5) AND FILLS QUALIFICATIONS OUTLINED
IN ADS (NO. 4) ITEM.

HUBERT SCHROETER KG
SASELER BOGEN 1
D-2000 HAMBURG 65
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CONTACT: ECKHARD SCHROETER
PHONE: 040-601 78 07

BITRONIC GMBH
-ELEKTRONISCHE BAUELEMENTE UND SYSTEME-
EINSTEINSTRASSE 127
D-8000 MUENCHEN 80

CONTACT: HERR ERNST WEISSBACH, MANAGER

PHONE: 089/4702098

TELEX: 05212913 (BIT/D)

COMMENT: THE COMPANY IS A WELL-KNOW WHOLESALER AND IMPORTER IN ELECTRONIC COMPONENTS, CAPACITORS, TRANSISTORS, WORD PROCESSING/DATA PROCESSING AND COMMUNICATION EQUIPMENT. MR. WEISSMANN EXPRESSED STRONG INTEREST IN SUBJECT ADS. FIRM WAS FOUNDED IN 1977, EMPLOYS 5 PERSONS. FIRM'S FINANCES APPEAR TO BE IN ORDER AND OBLIGATIONS ARE MET WITHOUT DELAY, THE FIRM IS CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

COMTRONIC GMBH

THEODOLINDENSTRASSE 4B

D-8000 MUENCHEN 90

CONTACT: HERR HERMANN SCHULTE, MANAGER

PHONE: 089/643011

TELEX: 05246554

COMMENT: COMPANY ESTABLISHED IN 1968, EMPLOYS 45 PERSONS. FIRM ACTS AS DISTRIBUTOR AND AGENT FOR A NUMBER OF ELECTRONIC AND SUPPLIES EQUIPMENT FIRMS. SUBJECT FIRM HAS SALES OF DM 5.5 MILLION. WOULD WELCOME DIRECT CONTACTS WITH U.S. FIRM.

SASCO-VERTRIEB VON ELEKTRONISCHEN BAUELEMENTEN GMBH

HERMAN-OBERTH-STRASSE 16

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D-8011 PUTZBRUNN

CONTACT: HERR ERICH L. ROEDERER, MANAGER

PHONE: 089/565081

TELEX: 0529504 (SASCO D)

COMMENT: FIRM WAS ESTABLISHED IN 1967, EMPLOYS 50 PERSONS AND HAS SATISFACTORY SALES. FOUR BRANCHES ARE MAINTAINED IN GERMANY. THE FINANCIAL SITUATIONS ARE MET PROMPTLY. SUITABLE BUSINESS PARTNER.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN13057
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780294-0540
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780754/aaaabtiz.tel
Line Count: 105
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: eefb7f72-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1991446
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - NATIONAL CAPACITOR SUPPLY CO., GARDEN GROVE, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/eefb7f72-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014